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DataSource Mobility Reseller of the Year for Panasonic System Communications Company

Clarksville, TN – [DataSource Mobility](#) is proud to announce that they have been chosen as the Panasonic Healthcare Reseller of the Year. The presentation took place October 18th at the [Panasonic System Communications Company](#) (PSCC) Partner Summit 2012 in Phoenix, AZ.

“DataSource Mobility has been an invaluable partner over the last year,” said Bill Brennan, Senior Director, Channel Sales - Resellers, Panasonic System Communications Company. “DataSource Mobility has proven it understands the specific needs of the healthcare market and the value of providing reliable B2B technology solutions to the marketplace. As a result, the company has become a strong partner with Panasonic, creating a winning combination for customers in need of integrated business technology solutions.”

Bill Presler, Managing Partner and General Manager, Scott Giles of DataSource Mobility were presented with the prestigious award. Presler said, “It’s a great validation of what we are doing to have our efforts recognized by Panasonic. I am proud to mention this is the second time we have received this award and we are extremely grateful for their support. Our team has worked very hard during these challenging economic times and we are honored to accept this award on behalf of Team DataSource Mobility.”

DataSource Mobility is a technology solutions reseller headquartered in Clarksville, TN with a dedicated [healthcare](#) practice. Bill added, “We have a dedicated focus in [healthcare](#) and sell best-in-class solutions. Panasonic is an industry leading manufacturer designing products that truly meet the needs of our customers. So it’s a natural fit for us. Our team has product expertise in their [Toughbook](#) rugged mobile computing devices, professional grade [plasma and LCD displays](#), [projectors](#), and [scanners](#).”

DataSource Mobility has also designed unique programs to deliver additional value to their customers. One such program is the [Touch & Try demo program](#) which enables customers to test a product in their real-world environment to better support a product recommendation. Another unique program, the [rewards program](#) provides a technology rebate for purchases. DataSource Mobility can assist their healthcare customers in securing [Grant Funding](#) for [EMR Projects](#). With their extensive industry partnerships DataSource Mobility can customize a full-service solution to meet the needs of their customers.

[DATASOURCE MOBILITY](#): Specializes in “best in class” technology solutions across a variety of industries. They have an emphasis and expertise in computing, communications, hardware, accessories, consulting and professional services—all designed and orchestrated to deliver increased performance and higher satisfaction for today’s mobile enterprise. www.datasourcemobility.com

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